# Purdue Pilots Inc. 4/27/2019 Meeting Minutes Meeting Began at 7:04PM

## **President - Morgan Pietruch**

- Meetings next semester will remain at 7pm alternating Wednesdays and Thursdays
- First meeting next semester will most likely be the second week of school.
- Summer Flying
  - Summer dues are \$50
  - Great way to get in flight time since not as many people are on campus!
  - N4347G will be unavailable two weeks prior to the Air Race Classic (will be available to fly until May 30th)

## **Maintenance- Jonathan Nyhus**

- Plane Cleaning
  - We will be cleaning the planes Friday, May 26<sup>th</sup> at 7pm
  - Looking for 6 people to help (2 people per plane). Please fill out the survey emailed to you on whether or not you can attend!
  - o If you've never cleaned a plane before, it's a great way to learn, and it's fun!

# Vice President – Kevyn Ezzo

- Apparel is almost all in, I will be hosting extra office hours and will be flexible to meet with members before the end of the semester
- Any ideas to improve member experience over summer? Shoot me an email! Currently working on finalizing maintenance tracking spreadsheet Email: <a href="mailto:ezzo@purdue.edu">ezzo@purdue.edu</a>

## PPI Member Spotlight – Eddie Campbell

- From Indianapolis, IN.
- Mechanical Engineering Technology, Class of 2022.
- Started to learn how to fly in September of 2017.
- Received his PPL on May 16th, 2018: Currently has over 85 Hours.
- Favorite PPI Plane: N4347G
- Coolest Plane he has flown: Piper Arrow III
- All-Time Favorite Airplane: North American P-51 Mustang
- Coolest Place Eddie has flown to: Up close and parallel with a CRJ at IND

# Treasurer - Divya Bhargava

- Insurance premium increase from last year (in effect beginning March 2019)
  - Adjust rental rates to maintain margins
- 11942 operational costs are high and not decreasing
  - Adjust rental rate to reduce loss
  - o Consider disposal of aircraft or further increase of rate

# • Financial Update

Aircraft	N11942	N3033T	N4347G
Sales Price	85	105	115
Variable Costs	-\$80.43	-\$80.30	-\$90.89
Contribution Margin/hr	\$4.57	\$24.70	\$24.11
Contribution Margin (%)	5.38%	23.52%	20.97%
Fixed Costs	-\$725.26	-\$799.51	-\$867.09
Break-Even Sales Hours	158.6013573	32.37285619	35.96212009
Fixed Costs	-\$757.74	-\$904.85	-\$1,035.69
Break-Even Sales Hours	165.7041509	36.63816453	42.95471999

# Financial Update

# Before March 2019

Average Hours per Month	32.48	65.89	61.18	
Theoretical Average Month Surplus	-\$576.73	\$827.77	\$608.03	
Theoretical Yearly Surplus	-\$6,920.81	\$9,933.24	\$7,296.40	
			w/ 942	\$10,308.84
			w/o 942	\$17,229.65
After March 2019				
Theoretical Average Month Surplus	-\$609.21	\$722.43	\$439.43	
Theoretical Yearly Surplus	-\$7,310.57	\$8,669.16	\$5,273.20	
			w/ 942	\$6,631.80
			w/o 942	\$13,942.37

# • Rate Adjustments

Aircraft	N11942	N3033T	N434	7G	Aircraft	N11942	N303	3T	N4347G	
Sales Price		85	105	115	Sales Price		90	107	117	•
Before March 2019										
Average Hours per Month	32.48	65.89	61.18							
Theoretical Average Month Surplus	-\$576.73	\$827.77	\$608.03							
Theoretical Yearly Surplus	-\$6,920.81	\$9,933.24	\$7,296.40							
			w/ 942	\$10,308.84						
			w/o 942	\$17,229.65						
After March 2019					After March 2019					
Theoretical Average Month Surplus	-\$609.21	\$722.43	\$439.43		Theoretical Average Month Surplus	-\$446.	81 \$	854.21	\$561.79	
Theoretical Yearly Surplus	-\$7,310.57	\$8,669.16	\$5,273.20		Theoretical Yearly Surplus	-\$5,361.	77 \$10,	250.52	\$6,741.52	
			w/ 942	\$6,631.80					w/ 942	\$11,630.28
			w/o 942	\$13,942.37					w/o 942	\$16,992.05

# Club to Approve:

- 1. Increase in rates to adjust for insurance -> Approved
- 2. Increase 11942 rates to reduce loss -> Approved

#### Club to think about 11942

- 1. Consider Disposal and eventual replacement; or
- 2. Increase rate significantly

## **Public Relations- Bill Wehrfritz**

- PPI Involvement in PDOG:
  - First Donation on Purdue Day of Giving: 4/24 @ 12AM
  - o First Unit to 150 Gifts: 4/24 @ 6AM
    - o 150th Gift on April 24th: 4/24 @ All Day
  - o 1869th Gift on April 24th: 4/24 @ All Day
  - Most Creative Social Post [I Gave Challenge]: 4/24 @ All Day
  - Introductory Video Sharing Challenge: Before 4/24 [Most shares]
  - User Generated Content Challenge: Before 4/21 [Purdue Pride]
  - Include #PurdueDayofGiving & #PurduePilotsInc
- What you, as a member, can do to help out:
- Look out for emails and social media posts throughout this weekend and next week.
- For people who are flying this week:
  - o Take a picture of you with our plane before/after you go up.
- Like, **SHARE**, and comment on PPI social media posts and videos.
- Ask your parents, friends, fellow-aviators, etc. to donate to PPI.
- HOW TO DONATE

- Look up Purdue PDOG and click on either of the "Donate" or "Give Now" Buttons.
- o You can also call 1-800-319-2199

#### WHAT TO DONATE

- o All donations, no matter the size, helps PPI immensely!
- For donations to be eligible for bonus challenges, they must be at least an amount of \$10. (Multiple donations of \$10 are greatly appreciated).

#### SPECIAL DONATIONS

- o Securities, DAFs, IRA Rollovers are all approved modes of donating.
- If someone you know is wanting to donate using one of these methods, kindly ask them to contact PurdueDayofGiving@Purdue.edu
- Tax deductible!
- Goosechase App
  - Launched today
  - Org with highest point gets extra cash
  - Personal highs rewarded with goodies
  - o Game: "Purdue Day of Giving"
  - Do first mission: "Your Chase Starts Here"
    - o PPI Code: SO146
  - o Different questions and tasks of varying difficulty for points!
    - Some unique and free opportunities (includes free food)

Meeting Adjourned 7:42PM Last Meeting of the Semester!