Career Journey @ HP
How does one manage and succeed

Mark Shaw
Overview

• My Journey ...

• My Career @ HP

• Key things that I have had to learn along the way
My Journey ...

• B.Sc. Graphic Media Studies @ West Herts College, London in 1997
• Masters in Color Science @ Rochester Institute of Technology (RIT), 1997-99
• Worked for Applied Science Fiction, Austin, Texas 1999-2001
• Worked for Xerox Engineering Systems, Santa Clara, CA 2001-2003
• Working for HP Inc. 2003-present
• In 2005 I started working towards a Ph.D.  
  – 5 years of bridge classes at BSU  
  – Full time at Purdue in September, 2010  
  – Graduated in December 2015
The TCP Journey to Customer Value

- Starts long before your start writing a packet

- Key points ...

  • Each level has a clear set of attributes that are being looked for to advance to the next level

  • The higher you advance, the value to the business becomes much more of a factor

  • As engineers it is easy to focus on the details ... DON'T

  • Step out of the details to look at the big picture ... how are you personally contributing to the business?
Things that I have learned along the way

– Integrity is a core value

– You don’t have to know everything ... there are others that you can rely upon

– Know when to pick your battles
  • Treat others with respect even when you disagree, especially cross culture
  • Listen twice as much as you speak

– Be willing to acknowledge when you are wrong

– Tailor your communication style to your audience
Thank you