Position Available:  Precision Ag Specialist (Sales)

Starting Date:  ASAP

Term:  Full Time

Location:  Southwest Indiana

Salary/Wage:  TBD, based on experience

Responsibilities:  This position will be responsible for assisting with product sales, product installations, and customer support. Product sales will be the primary responsibility and duties will include cold calling as well as calling on current customers, and building and maintaining customer relationships. Product installations will typically include, but not be limited to, planter clutches and monitoring systems, variable rate equipment, liquid control systems, yield monitors, auto steer systems, and tile plows and control systems. Customer support will include phone support, field support, and customer training. The applicant must attend hardware training and be willing to stay abreast with new products and technologies. Other duties may be assigned.

Skills Required:
- Good problem solver
- A self-starter, must be motivated and able to work remotely and to get the job done
- Honest and trustworthy
- Effective communicator

Qualifications:
- Experience with Microsoft Word, Excel, Gmail, Google Docs, etc.
- Secondary education with emphasis in Sales, Hydraulics, and/or Electronics preferred
- Agricultural background required
- Basic knowledge of agronomy and cropping systems
- Must have a small set of tools (wrenches, sockets, screwdrivers, etc)

About us:  Precision Farming Solutions was started over 10 years ago by Rick Applegate. Our mission is to help local growers better utilize precision ag technologies through aftermarket product sales and services. We strive to bring the customer the best return on their investment in precision ag products and services, through less downtime, higher product utilization, and the best support in the area. We are looking to expand and build a team who can provide the best customer experience possible. If interested, call or email Rick Applegate at the number/address above.