

**Location:**

Performance Ag Indiana, 1515 County Road 800 West, Frankfort, IN 46041

Job Title:

Sales Agronomist Intern

Schedule:

Full time beginning on May 13-August 12. We are flexible around school schedules if candidate is interested in part time work during school. Business hours are 7:30-5:00 M-F and Saturday as needed in season.

Description:

We are looking for a hardworking and self-motivated candidate to help grow our business. This internship opportunity will give the selected student a unique experience to learn a multi-faceted business. You can expect to spend a majority of your time focusing on sales and agronomy. During the growing season is the ideal time to scout fields to ensure proper plant development and identify any issues that may have been prevented. You will be given the tools and opportunity to work with existing customers to better their farm as well as the opportunity to grow the business through connections you make. You will have the opportunity to work closely with representatives from industry leading brands such as Precision Planting, Channel, Bayer, Advanced Agrilytics, Copperhead Ag, Martin, etc. This is not the type of internship where you handle seed delivery and put up field signs all summer. We expect our intern to directly increase sales while growing personally and professionally. If you feel that you are up to the challenge, we are excited to review your application.

Requirements:**PRIMARY RESPONSIBILITIES:**

- Create increased brand awareness throughout service area
- Learn the features and benefits of products and services
- Deliver in-season sales
- Assist in new customer recruitment
- Become familiar and utilize sales and agronomy tools such as Climate FieldView, Salesforce, Drone Deploy, etc.
- Assist with Crop Scouting and agronomic problem solving
- Generate written reports and present them to supervisor and/or customer

Qualifications:

- Highly self-motivated: Many projects require self-motivation and self-reflection throughout the process.
- Excellent time manager: Must be able to manage time efficiently and effectively and stay organized. Intern must be able to handle multiple projects at one time. Integrity: Honesty and ethics are vital to this position.
- Dependability: Position requires intern to be reliable, responsible, on-time and dependable.

- Excellent written and oral communication skills: Writing and communication are vital in this role.
- Job requires working in a team setting, so intern must be able to collaborate and excel in a group setting.
- Strong work ethic: Intern must be willing to work hard and complete all assigned tasks.
- Professional attitude: Customer service is number one. Intern must be professional and courteous and always put the customer and others first.
- Great leadership qualities: Job requires taking charge and being a leader, especially during assigned sales or marketing project.
- We are looking for someone that fits our culture. Applicant must be able to balance discipline with fun.
- Ability to lift 50 lbs

To apply please submit resume to Clayton.Michael-Butler@PerformanceAgIN.com or contact at (765) 412-0426