Internship Opportunities

Crop Production Services is seeking summer interns in their Northern Indiana division. Agriculture majors, those with experience in agriculture are encouraged to apply. If interested, email your cover letter and resume to Deanna Flynn at deanna.flynn@cpsagu.com. CPS plans to be on campus THIS FRIDAY at the union. You will be contacted by Deanna to set up an interview time.

General Information:
OPEN LOCATIONS: Arcadia, Attica, Buck Creek, Chalmers, New Brunswick, North Grove, Warren, Williamsburgs
Position Title: Sales Agronomy Intern
Department: Retail
Reports to: Farm Center Manager and Division Marketing Manager

Position Summary:
The purpose of this position is to work with designated farm center managers, salesmen, and division staff learning and impacting all facets of our organization. The primary role of this position is to increase our customer’s use of CPS products, recruit new customers and expand farm center seed and crop care knowledge. There will be an emphasis on marketing for the farm center at which you are placed, helping with plots and customer field days. Lastly all interns will complete an ongoing summer project that is developed based on the interest of the intern and the farm center.

Key Responsibilities:
- Report directly to manager/salesmen on field and seed observations on a weekly basis via field scouting, product performance follow up and scheduled grower visits.
- Work with Nutri-scription sampling as well as grower presentations of results.
- Conduct regular scheduled evaluations of seed plots/side-by-sides throughout season.
- Work with location manager/sales to increase focus on LPI nutritional products.
- Assist with plot setup and implementation of seed and LPI nutritional products.
- Safety- Maintain a safe working condition and report any unsafe working conditions to farm center manager.

Objectives:
- Obtain experience in supervisory skills, territory management, public speaking and working in a team environment.
- Gain experience in crop development and increase knowledge on IPM.
- Develop customer relationship skills by working with local customers and farm managers.
- Become introduced to the COPS business model of success.
- Expand knowledge of herbicide and disease management basics, including seed traits and technologies, while becoming familiar with current trends and seed management practices.

Other Information:
- Hourly wage
- CPS will provide a vehicle to drive during work hours.
- Projected internship will begin May 15 and conclude Aug 15
- All Interns will attend in house training one month prior to internship
- Interns will be responsible for attire (including boots/rain gear)
- All new hires will be required to pass pre-employment drug screen and have a clean driving record
- Work week will be flexible with potential for odd hours if need be