Do you have a passion for people and business development? Are you a good person looking for a company that is growing, but cares about your quality of life, family, and future? Then the Concept Ag team invites you to grow with us!

Concept Ag has an entry-level opening for a business development associate to assist with sales and marketing of a new product at our facility in Charleston, Mo. From day one, you will be an integral part of the team that launches a new company by introducing clients to the product.

We work on the farm, in the field, and in the lab to provide our customers with solutions that promote farm sustainability. At Concept AG, we believe our employees are our most important asset and provide:

- Competitive salary plus commission
- 401k plan with company contribution
- Profit sharing
- Medical insurance
- Cell phone, laptop and iPad
- Expense card
- and Company vehicle.

We are looking for a hardworking and enthusiastic person that is good at:

- Talking with people and building long-term relationships,
- Making sales calls and enjoy travel,
- Using technology to assist customers,
- Developing and implementing strategies to capture new customers,
- Providing exceptional customer service,
- Discussing the poultry, beef, and pork industries.

We pride ourselves on being flexible, but a few things that we feel strongly about:

- **Being an excellent communicator**, because you listen while taking care to express your thoughts when interacting with others.
- **Understanding the whole business.** Great companies and systems are not built in a vacuum. They require smart people willing to both work together and learn from each other how it all fits together.
- **Great teams are better than the all-star players.** No matter how great someone’s idea, it will be improved upon through collaboration.

Candidates must currently hold or are pursuing a bachelor’s in animal science or related field. Candidate’s must also have right to work status in the U.S. that is not based solely on possession of a student visa or a visa sponsored by a third-party employer. **Contact Mark Christian, Director of Operations and marketing at Concept Ag, at 573-576-2392 to apply.**