Retail Sales Intern (Summer 2017)

Working at Cargill is an opportunity to thrive—a place to develop your career to the fullest while engaging in meaningful work that makes a positive impact around the globe. You will be proud to work for a company with a strong history of ethics and a purpose of nourishing people. We offer a diverse, supportive environment where you will grow personally and professionally as you learn from some of the most talented people in your field. With 150 years of experience Cargill provides food, agriculture, financial and industrial products and services to the world. We have 150,000 employees in 70 countries who are committed to feeding the world in a responsible way, reducing environmental impact and improving the communities where we live and work. Learn more at www.cargill.com.

**Description**

Retail Sales Interns will work closely with a group of managers including Segment Leaders, Business Development Managers & Key Account Managers, and be responsible for interacting with clients and prospective customers, helping them understand how Cargill Feed and Nutrition can provide solutions for them and improve their profitability.

You will be matched with a Manager depending on your interest, project and the need for the business. Your internship can lead to full time opportunities within the Retail Sales organization. Relocation can accelerate your career by helping you gain greater insight of our business in different geographic areas and increase your opportunities for managerial positions.

Principal Accountabilities:

+ 60% - Manage and execute assigned Retail Project, communicating your findings to your assigned team

+ 30% - Spend time with different segments including Sales/Consulting, Administrative and Manufacturing to gain a wider understanding Cargill’s Animal Nutrition business

+ 5% - Work closely with team members to better understand complex customer values and establish effective customer relationships

+ 5% - Personal learning and development activities including attending Intern Forum and other assigned meetings
Job Locations:

Internships will be centered in the Northeast, Midwest, Southeast, or Western United States.

**Qualifications**

Required Qualifications:

* Pursuing a Bachelor’s Degree in an accredited undergraduate program, all majors considered

* Candidates must possess a valid Driver’s License, have access to a safe and reliable vehicle, and be willing to do some weekly overnight travel

* Must be willing to relocate to selected internship location

* Strong relationship building skills and desire to work with retail customers and consumers.

* Ability to create and sustain relationships through strong written/verbal communication skills.

* Highly organized and self-motivated, able to set and follow priorities, manage multiple projects and
* Strong problem solving and analytical skills. Demonstrated ability of responsible decision making.

* Must be able to complete essential functions of this job as outlined in the job description with or without reasonable accommodations.

* Right to work in the U.S. that is not based solely on possession of a student visa or a visa sponsored by a third party employer

Desired Qualifications:

* Strong commitment to customer excellence and needs

* Strong collaboration skills with desire and ability to work across multiple job families and multiple layers of the organization.

All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, protected veteran status, or disability status.
environmental impact and improving the communities where we live and work. Learn more at www.cargill.com.

Equal Opportunity Employer, including Disability/Vet.

**Job** Sales

**Primary Location** US-KS-Overland Park

**Req ID:** UNI04724

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