Bayer is a global enterprise with core competencies in the Life Science fields of health care and agriculture. Its products and services are designed to benefit people and improve their quality of life. At Bayer you have the opportunity to be part of a culture where we value the passion of our employees to innovate and give them the power to change.

Apply online

Technical Sales Intern, Stored Grain Protection Market

Your tasks and responsibilities
The primary responsibilities of this role, Technical Sales Intern – Stored Grain Protection Market (Illinois, Iowa, Kansas, Nebraska, and Missouri Territory Coverage), are to:

- Promote sales and usage of Bayer’s line of stored grain protectants to end users for both on and off farm grain storage customers (farm cooperatives). The main focus will be to introduce a new Bayer grain protectant (Sensat®) that contains the active ingredient spinosad. Products that will also be promoted as part of this position include; Tempo®, Storcide®II, Suspend®SC Insecticide, DeltaDust®, and Esp® EZ;
- In addition to making sales calls, responsibilities for this position will include: Attending regional Grain Elevator and Processing Society (GEAPS) meetings;
- Building a customer database where customers opt-in to receive digital correspondence from Bayer;
- Submitting travel plans and call reports;
- Managing travel and entertain expenses within budget;
- Territory – 4-5 state area in the northern central United States (Illinois, Iowa, Kansas, Nebraska, and Missouri);

Attributes – Outgoing, self-starter that’s willing to travel and can perform with limited supervision.

Who you are
Your success will be driven by your demonstration of our LiFE values. More specifically related to this position, Bayer seeks an incumbent who possesses the following:

Required Qualifications:
- Currently enrolled in an accredited college/university, pursuing a BS, MBA or PhD in good standing studying Farming/Grain Science;
- Currently a junior or senior;
- Valid Driver’s License;
- Presentations skills;
- Proficient in Microsoft Word, Power point, Outlook, Basic Excel (customer data base);
- Ability to travel overnight (ideally located in sales territory);
- Position will cover a 5 State Territory Geography – Illinois, Iowa, Kansas, Nebraska and Missouri).

Preferred Qualifications:
- Farming background is a plus.
Your application
Internships at Bayer are designed to help you gain experience, learn new things and decide which direction you want your career to go. You will perform practical tasks under the guidance of experienced members of staff, helping you to enhance your theoretical knowledge in the process.

Passion to innovate | Power to change
Bayer is an Equal Opportunity Employer/Disabled/Veterans

Bayer is committed to providing access and reasonable accommodations in its application process for individuals with disabilities and encourages applicants with disabilities to request any needed accommodation(s) using the contact information below.

Country: United States
Location: Residence Based

Apply online https://career.bayer.us/job/Technical-Sales-Intern-Stored-Grain-Protection-Market--SF14759.html