

# SMALL SCALE GREEK YOGURT PRODUCTION

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## INTRODUCTION

- Greek yogurt market has grown to \$2 billion per year industry in recent years, and market growth is expected to continue to rise
- No standard identity of "Greek" yogurt by FDA
  - No mandatory straining step
  - Whey toxic byproduct is sustainability issue
  - Milk protein concentrates often used in industrial production
- Sustainability will become growing concern in yogurt industry

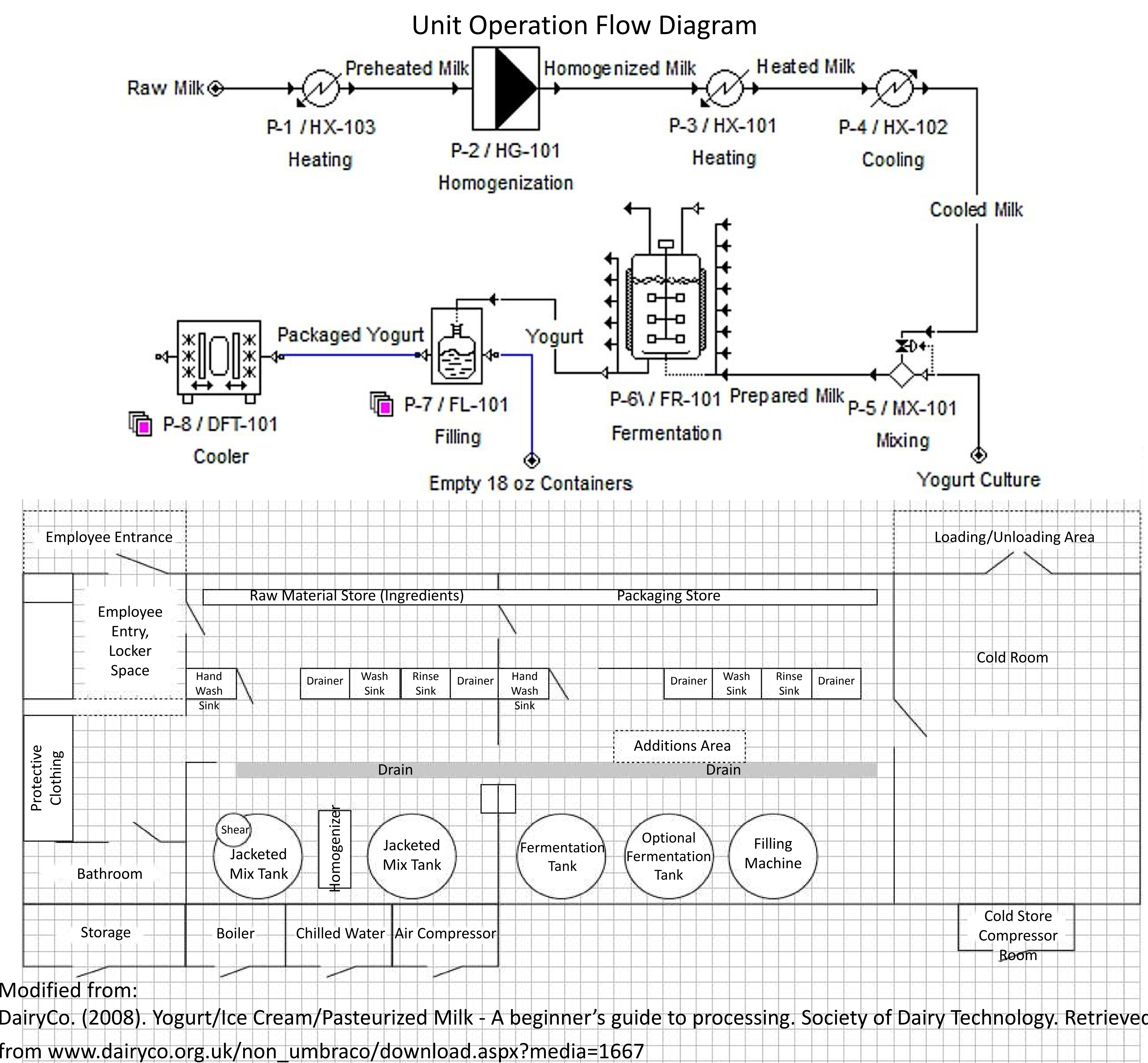
## OBJECTIVES

- Create a process to expand production of Lafayette-based *Parthenon* Greek Restaurant
- Goal is to sell packaged yogurt in local grocery stores; e.g. Marsh and Payless
- Perform small-scale experimental procedure to measure: pH, viscosity, lactic acid, and rheology
- Perform scale-up optimal design of plant and economic analysis to give highest rate of return
  - Alternative design options
  - Optimal design/Equipment sizing
  - Economic Analysis

## EXPERIMENTAL DESIGN

- Model non-constant temperature fermentation:
  - Ferment yogurt at four temperatures: 90°F, 100°F, 110°F, 120°F
  - Record pH hourly for 8 hours
- Analyze rheology of products from fermentation experiment:
  - Flow sweep: 25°C, 0.01 to 20 1/s
  - Strain sweep: 25°C, 1.0 Hz, logarithmic sweep, strain percent 0.5% to 10.0%
  - Frequency sweep: 25°C, 0.02 to 35 Hz

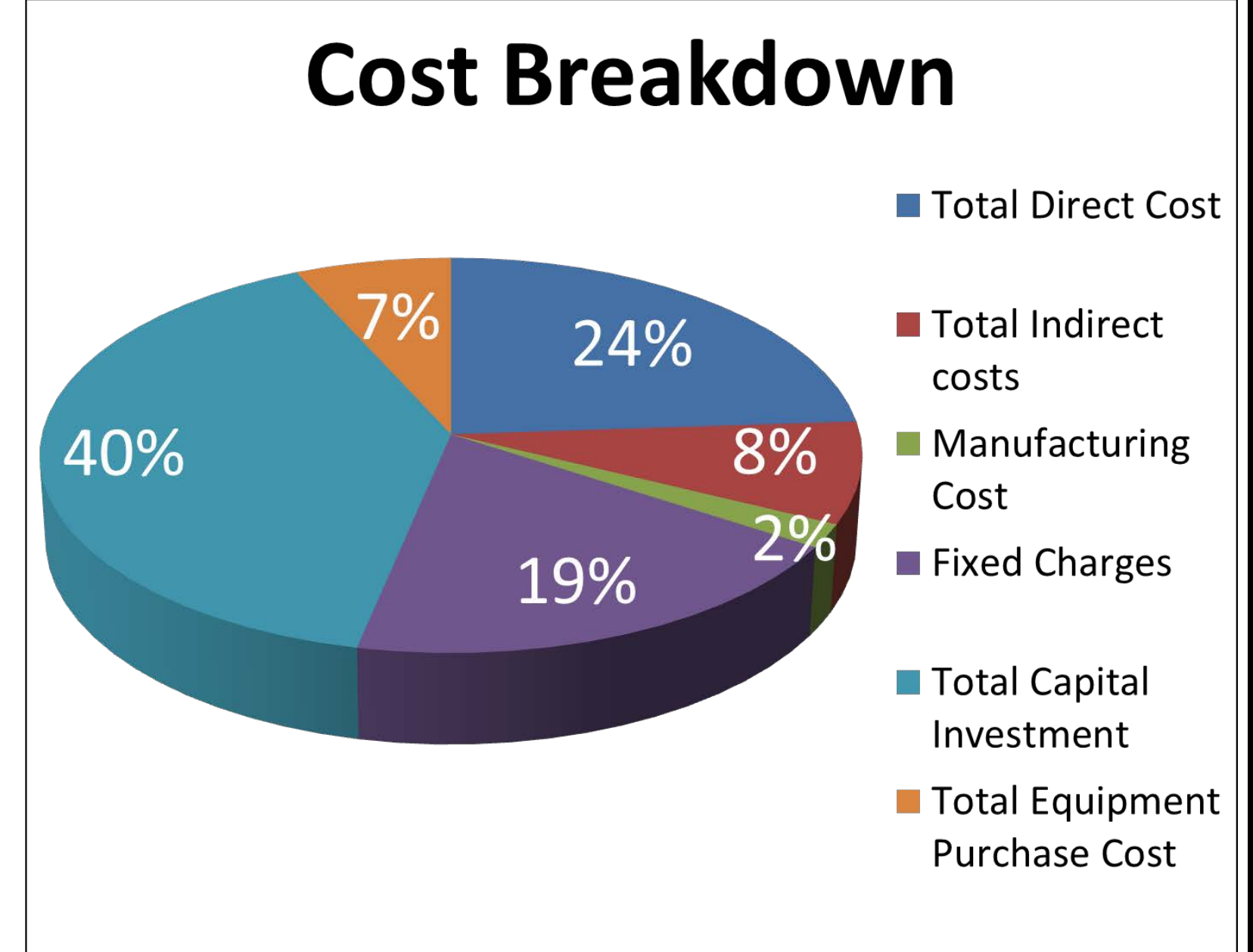
## PLANT DESIGN



## ECONOMIC ANALYSIS

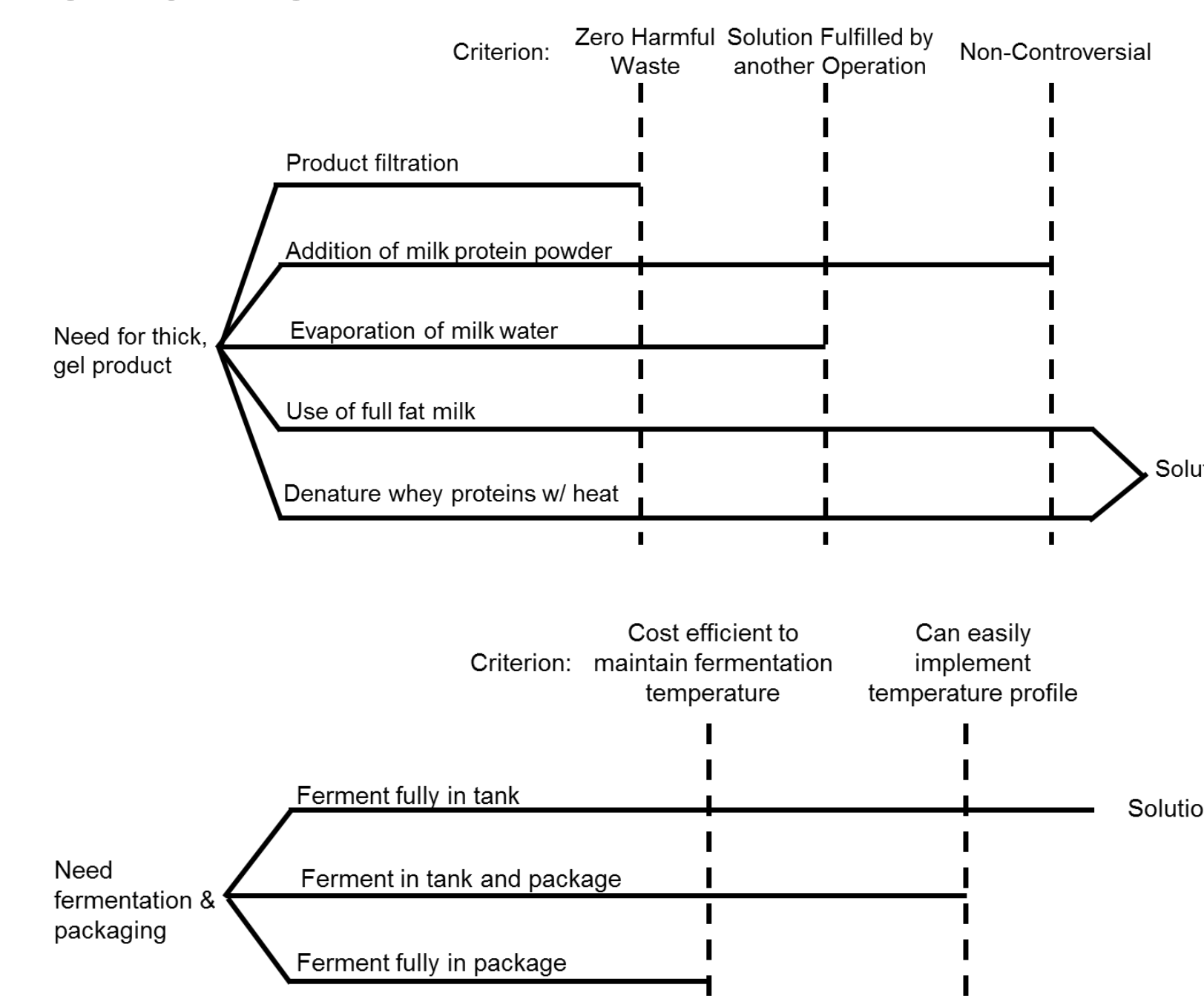
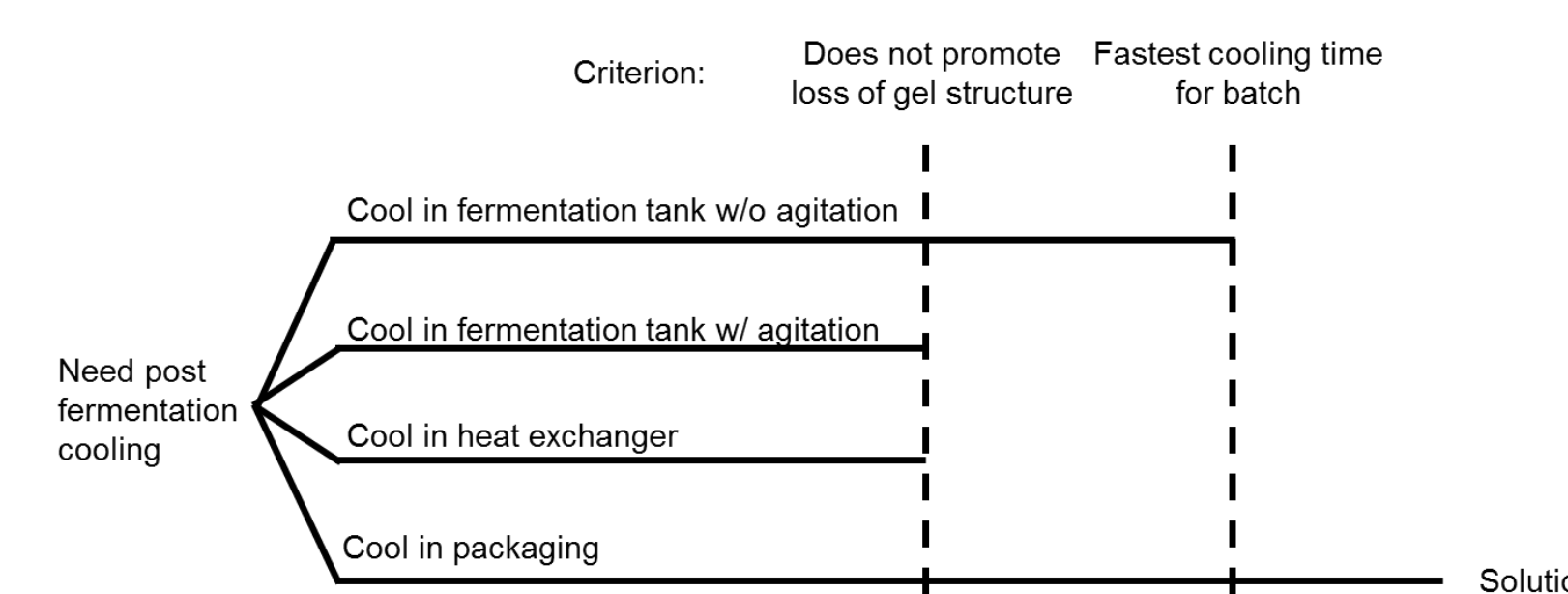
Economics Summary	Cost
Equipment Purchase Cost	\$ 97,440.00
Total Capital Investment	\$ 570,600.00
Total Product Cost	\$ 55,570,000.00
Total Revenue	\$ 1,046,000,000.00
Total Profit	\$ 49,030,000.00
ROI	9032.00%

Equipment Purchase Cost	Cost
Homogenizer	\$17,290.00
Jacketed Vessel	\$3,500.00
Fermentation Tank	\$3,500.00
Packing and Filling machine	\$49,000.00
Cooler	\$6,148.00
Holding Tank	\$8,000.00
<b>Total Equipment Purchase Cost</b>	<b>\$87,440.00</b>



## ALTERNATIVE DESIGNS

- Cases examined to optimize economics
- Case 1: Heat exchanger, fermenter, packaging
  - Case 2: Jacketed vessel, fermenter, packaging
  - Case 3: Heat exchanger, packaging
  - Case 4: Batch vessel for all operations



## IMPACT & SUSTAINABILITY

- Design process eliminates whey waste because of lack of straining step
- Product adds to already huge national Greek yogurt market
- Product fits with trend to buy local food, and adds to local economy
- Product adds to local economy
- \$2 billion per year in national Greek yogurt market
- Greek yogurt was 19% of yogurt market in 2011, growing from 2% of market in 2008
- Few full fat Greek yogurt producers
  - Less competition in market
  - Less available market

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