POSITION ANNOUNCEMENT

POSITION TITLE AND DESCRIPTION: Feed Sales and Technical Support Manager

LOCATION: Mokena, IL/Midwest Region

MAJOR RESPONSIBILITIES:

- Assist Feed Sales Team in executing feed sales and marketing plans.
- Candidates are expected to establish, support, and maintain Beef, Dairy Cattle and Swine accounts within a given geographic area that result in growth through usage of Organix’s food waste by-products.
- Ability to demonstrate industry networking skills, specifically in proactively creating connections in key areas to increase company visibility and credibility.
- Work with Organix operations & logistics team to balance supply of food waste by-products with customer demand.
- Identify new feeding operations and develop relationships that give the opportunity to grow sales of products available in the market.
- Maintain & update a database with all targeted feeding operations.

QUALIFICATIONS: Candidate should hold a BS in Animal and/or Dairy Science or a closely related major, have excellent written and verbal communication skills and practical knowledge and experience with feeding, nutrition and production of both Dairy, Beef cattle and Swine production. 10-years sales experience is desired, but not required.

Company Mission: Organix Recycling, a wholly-owned subsidiary of Denali Water Solutions, LLC, was incorporated in 2009 for the explicit purpose of diverting food from landfills to sustainable recycling facilities. They are the largest collector of supermarket food recyclables in the U.S. and serve all 50 States and Puerto Rico. They recover retail and industrial food waste from more than 9500 major retail supermarkets along with a large amount of food manufacturing plants and recycle most of this into ruminant feed. Animal feed represents the most value-added method of recycling retail food and is a growth market.

POSITION AVAILABLE: 2021-immediately

Expectations: 50% to 60% Travel

SALARY: Commensurate with training and experience


APPLICATION PROCEDURE: Applicant should submit a Cover Letter and Resume to rweber@organixrecycling.com. Please provide names of three individuals that can be contacted as references. Any questions related to this position can be directed to Rick Weber at rweber@organixrecycling.com.