Job Description: Ag Sales Intern (Indiana)(Ohio)
Reports to: Connected Support Specialist
Direct Reports: None

KEI Employment Requirements
- Safety is everyone’s responsibility. All Employees shall observe and enforce our KEI safety policy and procedures.
- Achieve and exceed established Standards for Health & Safety, First Time Quality, Productivity and Customer Satisfaction.
- Identify and drive the elimination of waste within our business practices and value streams.

Duties
- Coordinate, schedule, and conduct equipment demonstrations as directed by Regional Sales Manager, Customer Account Manager, and Optimization Specialists.
- Transport demonstration fleet equipment between customer locations and Koenig Equipment locations throughout Ohio and Indiana.
- Operate large ag equipment including tractors, sprayers, combines, precision ag, hay tools, etc.
- Utilize John Deere Precision Ag tools with demonstrations (as applicable) and manage in John Deere Operations Center.
- Perform proactive customer contacts as directed; engaging existing customer base and cultivating new customer opportunities.
- Support sales leadership with internal/external meeting prep, clinics, and other scheduled events.
- Assist with inventory tracking and management systems.
- Engage with Customer Account Managers and Optimization Specialists to gain exposure to the organization and sales processes.
- Other duties as assigned in alignment with this defined role.

Skills and Aptitudes
- Actively engaged in the completion of an academic program aligned with the defined expectations of the position.
- Experience operating large ag equipment in a competent and safe manner.
- Excellent communication skills and ability to engage customers in a group presentation.
- Team oriented
- Drivers’ license and clean driving record.
- Local travel (80%+)